



OCTOBER 2011

## Concern at Loss of Bell Bay Shipping Service

The Tasmanian Freight Logistics Council is concerned that the decision of Agility Shipping Pty Ltd to cease operating its Melbourne-Bell Bay shipping service effective from Monday 29 August 2011 means the end of a containerized shipping service to and from Bell Bay. It is understood that this decision was brought about by a number of ongoing operational issues with the vessel and the inability of Agility Shipping to gain a permanent berth in the port of Melbourne for many months.

This news comes on top of the loss of the AAA international shipping service at Bell Bay in April 2011.

This is disappointing news for Tasmania and is not good news for shippers and freight services providers who will face further increased costs to move their goods in future. Industry is constantly seeking ways to improve its reliability, market reputation and competitiveness so anything that results in a reduction of service and less competition on Bass Strait is not a good thing.

The TFLC has met with the Bell Bay Industry Group, TasPorts and representatives from the Office of the Minister for Infrastructure to discuss the TasPorts strategy for Bell Bay and to explore the opportunity for other shipping services to try and get a resumption of a shipping service into Bell Bay. Unfortunately it would appear that there is simply not enough containerised freight going through Bell Bay to make it viable for another shipping service to call into Bell Bay, even on a weekly basis.

The TFLC believes that the decision will also put further doubt and delay even longer any capital investment in the Bell Bay port which the Tasmanian Government has identified as the primary container port in the State. This investment seems highly unlikely unless there is a regular shipping service coming to Bell Bay. The decision may also put at risk the Bell Bay – Hobart rail service which recommenced late in 2010.

## Annual General Meeting

The Annual General Meeting of the Tasmanian Freight Logistics Council was held on 27 July 2011 in Launceston where the TFLC's Acting Chairman, Tim Hess, presented the Annual Report for 2010-11 – a copy of which can be located on the TFLC's website [www.tasfreightlogistics.com.au](http://www.tasfreightlogistics.com.au).

Congratulations to Scott Cleary, Tim Hess, and Dean Hart who were elected to the Board of Management for a two-year period. The TFLC's Board of Management for 2011-12 comprises the following:

Chairman  
Tim Hess

### Air Freight Members:

Michael Chung  
Scott Cleary  
Tim Hess  
John Walker

### Sea Freight Members

Dean Hart  
Larry Mills  
Rosemary Rushton  
One vacant position at present

## Tasmanian Transport Forum

The Tasmanian Freight Logistics Council is once again sponsoring the second annual Tasmanian Transport Forum which will be held at the Australian Maritime College Newnham Campus in Launceston on Friday 9 December 2011 from 11am until 4pm followed by a networking event until 6pm.

The Tasmanian Minister for Infrastructure, David O'Byrne MHA, has been confirmed as the keynote speaker for the Forum. The agenda for the Forum is still being developed but will be sent to members as soon as all speakers have been finalised.

### **Tasmanian Freight Transport Strategy**

Thank you to those members and other major stakeholders in the transport and logistics industry in Tasmania who responded to the Tasmanian Freight Logistics Council's recent freight infrastructure survey.

The results of the survey are currently being collated. It is intended that forums will be held in major centres throughout Tasmania with invited stakeholders early in 2012 to discuss the interim findings and to prioritise any identified capital works and outcomes.

The outcomes from that consultation will then be built into a Tasmanian Freight Transport Strategy. The Strategy will cover a period of at least 30 years from 2011 – 2040 and will be prepared from the survey results and outcomes from the forums.

The Strategy will be provided to Infrastructure Australia, the Federal and Tasmanian Governments and the Tasmanian Infrastructure Advisory Council.

### **Sponsorship of LINC website**

Sponsorship opportunities exist for industries in the transport and logistics industry in Tasmania to promote themselves on the LINC website – [www.the-linc.com.au](http://www.the-linc.com.au) - the transport and logistics industries "one stop shop" information website.

The website contains a variety of information for industry, government and the general public. However, LINC's main focus is promoting careers in the T&L industry.

Sponsorship packages from \$1,000 to \$15,000 per annum are available and include career brief opportunities, industry sector sponsorships, career section sponsorships, State portal sponsorships through to national sponsorships.

If you are interested in finding out more about the sponsorship packages available and the benefits that you will get for your investment, contact Rob McGuire at the TFLC by phone on (03) 6236 3663 or email on [freightlogistics@tcci.com.au](mailto:freightlogistics@tcci.com.au)

### **TCCI Business Leaders Luncheon – Bob Annells, Executive Chairman of TasRail**

Members are invited to attend the next TCCI Business Leaders Luncheon. With the future of Tasmanian transport being a subject of concern for so many members, the TCCI is pleased to have secured Bob Annells as its special guest speaker.

It is widely accepted that Australia's national freight task is going to double in the next 20 - 30 years. Reliable, efficient, competitive, and environmentally sustainable transport must be a priority for government and business.

Tasmania is desperate for investment in economic development and new commercial projects. What is needed to underpin this development is sound infrastructure. A key component of that is logistics, including road, rail, ports and airports. Changing industry structures, global competition and economic downturns are major challenges for all business leaders.

Be a part of this exclusive lunch and enjoy good food, wine and listen to Bob Annells analysis of how to lead business through change and unlock the potential of regional Australia through transport infrastructure and technology.

Luncheons will be held in Launceston and Hobart:

- Tuesday 15<sup>th</sup> November at the Hotel Grand Chancellor Launceston from 12noon – 2pm
- Thursday 17<sup>th</sup> November at the Hotel Grand Chancellor Hobart from 12 noon – 2pm.

Cost is \$69 per person. Please RSVP to Judy Phair 62 363666 or [judy.phair@tcci.com.au](mailto:judy.phair@tcci.com.au)

### **Queensland Multimodal Freight Council Closure**

The Board of the Queensland Multimodal Freight Council (QMFC) recently announced that it had wound up after twelve years of operation because of its current and future financial position. Three years ago the Queensland Government ceased funding the QMFC and established the Queensland Transport and Logistics Council. The Federal Government subsequently ceased funding the QMFC as well

## Membership Fees

Following a period of no annual membership fees, the loss of government financial support has meant that the Tasmanian Freight Logistics Council has had to reintroduce annual membership fees of \$100 plus GST commencing from the current financial year.

The loss of government support means that the TFLC needs the backing of the transport and logistics industry in Tasmania (that includes anyone that moves freight into, out of or within Tasmania) now more than ever before.

Accounts have already been sent to members. If you have not yet paid the account, it would be appreciated if you would do so as soon as possible.

Unfortunately a number of members have already indicated that they will not be renewing their membership in 2011-12 which is most disappointing. Without the support of industry, the TFLC will not survive. Please show your support by renewing your membership for 2011-12 now.

## Welcome New Member

The Tasmanian Freight Logistics Council would like to welcome the following new member – Ewan Robertson from SeaRoad Shipping.

If you know of anyone in the industry that may wish to become a TFLC member please let Rob McGuire know and he will talk to them about the many benefits of becoming a member. Rob can be contacted by phone on (03) 6236 3663 or email on [freightlogistics@tcci.com.au](mailto:freightlogistics@tcci.com.au)

## Free Copies of MHD Supply Chain Solutions Magazine

The Australian Logistics Council has provided the TFLC with a number of copies of the September / October 2011 issue of the MHD Supply Chain Solutions magazine. A copy of the magazine will be posted to members on request – please send an email to [freightlogistics@tcci.com.au](mailto:freightlogistics@tcci.com.au) if you would like to receive your complimentary copy

## Free Government Support for T&L Companies

The Australian Government's Department of Innovation, Industry, Science and Research has advised that its free Enterprise Connect program is now open to transport and logistics companies in most areas of Tasmania.

Enterprise Connect is an Australian Government initiative to provide small and medium size enterprises with the knowledge, tools and expertise necessary to improve productivity, increase competitiveness and fully capitalise on the growth potential of the company.

Enterprise Connect offers a number of services beginning with a confidential and independent Business Review delivered at no financial cost to the business. The Business Review provides a snapshot of the company's current business strategy and assists to discover new ways to transform and improve their operations. At the completion of the Business Review, Enterprise Connect clients are eligible for services such as :

- A Tailored Advisory Service Grant to implement the reviews recommendations;
- Technology and Knowledge Connect – to assist clients with technology or technical knowledge / issue opportunities; and
- The Workshops, Industry Intelligence and Networking Program which supports businesses to deliver seminars, workshops and other activities which help businesses to improve their performance.

To be eligible for this assistance, businesses need to possess an ABN, be located in a regional area (includes most of Tasmania), operate in the transport and logistics sector. have revenue of between \$1.5 million and less than \$100 million, be solvent and have operated in Australia for at least three consecutive years.

Applications for a Business Review will be accepted until 31 December 2011.

For further information about Enterprise Connect or the services being offered, please check their website [www.enterpriseconnect.gov.au](http://www.enterpriseconnect.gov.au) or by calling the Enterprise Connect hotline on 131 791.

### **Freight in our Community Project**

The Tasmanian Freight Logistics Council has joined with the Victorian Freight Logistics Council on a new "Freight in our Community" project – a concerted communications campaign to increase the acceptance of freight transport as a vital contribution to our wellbeing. To achieve this "Freight in Our Community" will distil the key messages, develop the communications campaign and coordinate industry implementation of a national set of messages we can all share. The aim is to achieve a ripple effect from using consistent messages and mounting the campaign from the grass roots local to the national media.

The TFLC is seeking financial support from the transport and logistics industry in Tasmania to help fund the cost of this project. If you are interested please contact Rob McGuire on (03) 6236 3663 or email him on [freightlogistics@tcci.com.au](mailto:freightlogistics@tcci.com.au)

### **Transport & Logistics Workforce Development Partnership**

The Tasmanian Freight Logistics Council has entered into an agreement with Skills Tasmania to:

- Develop Enterprise Workforce Development Plans for 50 enterprises in the Tasmanian freight and logistics industry
- Create a register of Registered Training Organisations willing and able to support the required increase in activity and new models of training delivery identified in the case studies done as part of the Skills Plan.

Camden Recruiting has been appointed to undertake the development of the Enterprise Workforce Development Plans

If you would like to have a Enterprise Workforce Development Plan prepared for your business as part of this partnership, please contact Rob McGuire on (03) 6236 3663 or email him on [freightlogistics@tcci.com.au](mailto:freightlogistics@tcci.com.au)

### **AusIntermodal 2011**

Australia's definitive freight transport event, AusIntermodal 2011, will be held on 8 and 9 November 2011 in Sydney. AusIntermodal 2011 will explore the planning, performance and efficiency of the nation's freight network. Freight intermodalism is critical to productivity and with a focus on streamlining transport interfaces to ensure efficiency across the freight transport chain. AusIntermodal 2011 will also provide a state by state, national and international update on transport projects, regulation, investment and technological initiatives. Please contact the TFLC office on (03) 6236 3663 if you want more information.

### **Members Contributions**

The Tasmanian Freight Logistics Council wants to ensure that it is relevant to the needs of its Members and wants to know about significant freight logistic issues that are impacting on your businesses. If you wish to speak to the TFLC about any issues, please contact Rob McGuire on (03) 6236 3663 or email him on [freightlogistics@tcci.com.au](mailto:freightlogistics@tcci.com.au)

### **Thank You**

The TFLC would like to acknowledge the major financial and other support that is provided to it from the Tasmanian Chamber of Commerce and Industry:

